

Vantage Point

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2016 NATIONAL CONFERENCE HIGHLIGHTS



Lori Campbell
Conference Manager
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A big THANK YOU to all who joined us for our 31st National Conference this past month! We had our largest crowd ever and the energy in the room was fantastic! All of our speakers were very well received. Morris Morrison, probably one of the most energetic speakers we've ever had, told the awe inspiring story of his life. Kirk Millhone entertained us with his competitive canoeing adventures as well as his research. Michelle Blomberg gave a "sexy" presentation that involved almost all of the staff getting dressed up in costume. Theresa Willems' keynote told a story of change, connectivity, innovation, and the ability to thrive when change is necessary.

Our AgVantage Software Hall of Fame plaque is getting full as we added a tenth name of a customer who has attended 20 National Conferences! Jim Kleinwort was this year's recipient and we are honored that he chooses to attend the conference year after year, given his busy schedule.

The post conference surveys were the best ever and the conference date selection for 2017 showed the June 21-23 as a very strong favorite. Those will be my favored dates when visiting hotels for 2017. I should have confirmed dates by the September newsletter at the latest.

There were about 40 different sessions mentioned in the post-conference surveys as the best of the entire conference! Some that were mentioned many times were: Edge Grain, 7 Steps To Help Your Culture Thrive!, The Human Side of Mergers, Getting Staff Onboard with Inventory, Excel, and Menu Security.



Mike Leonard of Central Farm Service, assisted Morris Morrison during Morris' keynote on Wednesday morning.

Customer Driven Development (CDD) voting is now open via agvantage.com. Go to the National Conference page and on the left, you will see a tab for CDD Voting. Click on the tab and vote on the packages that you are most familiar with.



Michelle Blomberg gave her keynote address with the help of most of the AgVantage staff. "the Nerds" Group: Dillon Welter, Kristin Ehlen, Brenda Dvorak, and Mark Meyer

*"So much fun, great people,
and awesome classes.
Sad it's over!"*

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The Famous AgVantage Annual Skit! Tiny Dancers—Paul Hawes (assisted by Tim Machutt), Mary Jo Meyer (assisted by Michelle Sirosky), Jerome Sprecher (assisted by Kristi Wendricks), Lisa Sick (assisted by Mark Meyer), and Chuck Bohanon (assisted by Brenda Dvorak) danced on Wednesday during lunch. Pat Badger was the director/producer. Stage construction—Brandon Klingfus. Costumes—Dawn Klingfus

“Great conference!!!”



Kirk Millhone, Thursday’s keynote speaker, of Headwaters Consulting, also taught a popular session called “The Human Side of Mergers.”



Break Time! Dawn Nemechek, Lora Copher and Cathy Bott of Pomeroy Grain Growers, Pomeroy, WA relax between sessions.



Commitment Group—Terri Schwarzrock and Jason Schneider. Too funny for words!



Michelle’s keynote—Good Personality “Angel” Group: Elise Musall, Jerome Sprecher, Michelle Sirosky, and Brandon Klingfus

“Speakers were excellent!”

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2016 AgVantage National Conference



Both of these young ladies celebrated their birthdays at the AgVantage 40th Anniversary Party! Pictured are Claudia Dean of Farmers Union Oil Mohall, ND and Chris Breslin, wife of Sean Breslin of Federation Cooperative, Black River Falls, WI



Amber Perleberg and Karen Larsell, of AgVentures NW LLC, Odessa and Reardan, WA and Cindy Garrett, and Martin Wachtel of Central WA Grain Growers, Waterville, WA



Pete LaBrec, Tom Judnic, and Andy Stotka of Medford Cooperative, Inc., Medford, WI



Kim Kraabel, Angie Redfean, Andy Jones, Karen Gehrke, and Patty McGowan of Premier Cooperative, Mt. Horeb, WI joined in the 40th Anniversary celebration!



Maggie Phillips, Joe Boroff, Dan Arps and Amy Donaldson of Mid-Wood, Inc., Cynget, OH



Heather Hall, Dennis Boccardi, and Tim Ellerbrock of Ursa Farmers Cooperative, Ursa, IL

“Fantastic experience!”



INTERN SPOTLIGHT:
Dillon Welter
Customer Services Representative
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Dillon Welter, Customer Services Representative, has been doing a Summer Internship with AgVantage Software. During college, he has been working at the South Dakota State University Support Desk, helping with phone support and computer repairs. For his internship this summer, he is helping out with software support as well as assisting with computer installations. This Fall, Dillon will be a senior at SDSU majoring in Agricultural Systems Technology. There are many paths that one can take with that major, however Dillon is focusing more on computer diagnostics and support within agriculture.

Dillon stated that “One thing I really enjoy about working with AgVantage is the people. Everyone in the office is always welcoming and willing to answer any questions that I may have. I am having a great experience here already, and can’t wait to see what the rest of the summer has in store for me here at AgVantage.”

Dillon grew up on a 200 sow farrow to finish hog operation just outside Stewartville, MN. Along with the pigs, they also have about 500 acres in farmland.



Customer Driven Development (CDD) Voting is Now Open!

From www.agvantage.com, go to the National Conference page. On the left, there is a tab that reads CDD Voting. Click on that tab to access the areas you would like to vote on. Many of these suggestions were generated at the National Conference this past month. Voting will continue until August 5th!

AGVANTAGE SOFTWARE NEW RELEASES AND FEATURES COMING SOON

BONNIE FOHRMAN
Vice President, Programming bonnief@agvantage.com

A yellow starburst graphic with the word "NEW" in bold, black, uppercase letters.

Newly Released Software:

In addition, please see our Message Board for many Product Enhancements continuously available.

Accounts Payable

- Added check number, payee to Check History file (300692)

Accounts Receivable

- Now takes Blend Item conversion quantity from the Agronomy Item Default file (374327)

CRM (Customer Relationship Manager)

- Changed email notification to come from user and add more information (370908)
- Added button to log into CRM from Weblink (370909)

eAgVantage

- CDD— Sales Department Reports year-to-year comparison for department/flc (243996)

Edge Agronomy

- CDD—Acres applied/sprayed now shows on item listing (361035)
- Added new check box to select applicator to be remembered (383438)

Edge Accounts Payable

- Miscellaneous Check Entry and Edit (344875)

AgVantagePC Energy

- DOT requirements on Bill of Lading for Hazardous Class (355092)
- CDD—New ability to auto sync if laptop has internet (355800)

AgVantagePC Grain Scale

- CDD—Prints net bushels on load report (363475)
- CDD—Allows button to choose only location controls not all controls (363476)

AgVantagePC Invoicing

- Shows item number on invoice return screen (369442)
- Does not change invoice number if user backs out of tender (381875)

AgVantagePC Time

- Authority for Super User to see manual punches (383053)

Payroll

- Prints pay stubs in alphabetical order (368413)

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AgVantage Software Releases Coming Soon

Edge

- Edge Agronomy Phase 2 Dispatching
- Edge Feed Phase 1
- Edge Grain Phase 1

Edge Energy

- Track when Delivery Tickets and Listing Are Printed (339356)
- Move a delivery from one tank to another (339563)
- Add a delivery from one tank to another (368496)

Accounts Receivable

- CDD Ability to change contract fields (343145)
- CDD Provide more selection criteria on 12 month aging (360849)

Contracts

- CDD Ability to change contract fields (343145)

eAgVantage DPR

- Add Hedging to the Commodity DPR

Edge Agronomy

- Turn by Turn directions link option (384959)
- **Edge Accounts Payable**
- Add Machine Number to AP Entry (386371)

Interfaces

- Interface Inventory Receivers to go through Inventory Rec xover - Ace (365292)
- Interface Inventory Receivers to go through Inventory Rec xover – United Hardware (365293)
- Interface Inventory Receivers to go through Inventory Rec xover – Tru Value (365295)
- Interface Inventory Receivers to go through Inventory Rec xover - Activant (365291)
- Interface Inventory Receivers to go through Inventory Rec xover - FMS (362119)
- Credit card transactions thru the Agvantage/SSI Interface (378212)

Patronage

- CDD Void a patronage check (333260)